Subject: Selecting & Using Professional Advisors

1. Topic
   Unit 3 Selecting and Using Professional Advisors

2. Content
   In this session, the roles of legal and financial advisors are reviewed and the benefits to an obstetrician-gynecologist of having these types of advisors are discussed.

3. Goals: Aims/Outcomes
   a. The goal is for the resident to understand the rationale for the use of legal and financial advisors.

4. Objectives
   a. The resident will understand what kind of professional advisors there are.
   b. The resident will understand how s/he might benefit from legal advisors.
   c. The resident will understand how s/he might benefit from financial and management advisors.

5. Materials and Aids
   a. CREOG PowerPoint presentation.

6. Procedures/Methods
   a. Introduction
      i. Overview of CREOG presentation about professional advisors. Review how things might go wrong in this realm.
   b. Development
      i. Review of the roles that lawyers and financial advisors have.
   c. Practice
      i. Discussion of legal contracts, managed care contracts and malpractice legal needs.
      ii. Discussion of what financial advisors do and what kind of needs physicians might have.
   d. Independent Practice
      i. N/A
   e. Accommodations (Differentiated Instruction)
i. The residents will have received a copy of the Business of Medicine book.
ii. Internet resources available for the resident, including a copy of the PowerPoint presentation.

f. Checking for understanding
   i. Discussion of professional advisors with the residents.

g. Closure
   i. Summary of presentation.

7. Evaluation
   a. Post test questions for the residents.